



Winston Hills Soccer Club
Annual General Meeting
Max Ruddock Reserve, Winston Hills
11 October 2021 @ 7pm

MINUTES

Attending:

At Clubhouse:

Rod Carra, Peter Barr, Lou-Ann Barr (minutes), Kareena Best, Hayley Carra, Chris Fileman, Garth Jones, Helen Molyneux, Kieran Poole, Alfie Russo

On-Line:

Andrew Baxter, Carlos Brito, Michael Burgess, Jon Chant, Nicole Edwards, Garth Jones, Helen Molyneux, Linda Powell, Des Robert, Belinda Waddington, Elise Hamilton, Natalie Locke

Apologies: Jodie Dean, Matt Dean, Bruce Goddard.

Confirmation of Minutes from last AGM on 12 October 2020

No matters arising from previous minutes.

Accepted by: Garth Jones Seconded by: Belinda Waddington

1. Annual Reports

Secretary - Peter Barr

- Peter welcomed all those in attendance at the meeting, both at the clubhouse and on-line. Once again, a very challenging year as a result of the COVID-19 pandemic. Only 11 games played before the remainder of the season was ultimately cancelled.
- Peter reported that he has been in the role of Club Secretary for the last 5 years and his annual reports don't seem to have varied much in that time. They have all stated that as the **largest club in the Hills Association**, we still have the **smallest committee**. Unfortunately, it was the same again this year with a **record number of players** registering but still only the **same number of Committee members** as last year (and the same faces to a large extent).
The Club *desperately* needs fresh faces and ideas to move forward into the future.
Peter urged **ALL CLUB MEMBERS** to seriously consider showing their support by joining the Committee, in whatever capacity, large or small, and assisting us to ensure that the Club continues to function efficiently each year. Many hands make light work!
- Last year was a hard year for the club with the upheaval caused by COVID, but this year turned out to be equally (if not more) difficult with play being put on hold after just 11 games and then the season ultimately being cancelled, once again due to CoVID. Hopefully, next year we will be able to play a full, uninterrupted season!

- We understand that some parents may not agree with the Committee's decisions regarding not holding end of season celebrations and players not receiving trophies. However, the Committee spent many hours debating this decision and ultimately felt it was the way to go.
- Peter sincerely thanked all the coaches and managers for their efforts this year. He also acknowledged our hardworking Committee members for their ongoing support of the club. Finally, Peter conveyed the Club's grateful thanks to our President, Rod Carra, who will be stepping down this year after being at the helm for the last 6 years. Great job Rod!!

President's report - Rod Carra

2021 was again interrupted with COVID forcing the cancellation of the competition after round 11.

The club continued to maintain the growth of previous years and recorded 1652 players for the year. This year we had 89 travelling teams and approx. 380 bear cubs on a Saturday morning. This encompassed U5 to O45 and included both male and female. I thank all players, coaches, manager and parents for their patience and assistance in the disrupted 2021 season. We are hoping with high vaccination rates we will have a complete 2022 season.

Thank you to a dedicated team who make this possible. Lee and Rod and Peter who get the ball rolling with registrations, Carlos and Age coordinators who develop the teams and Heidi for making sure we all have an enjoyable season from a competition perspective. Michael keeps us all up to date and Alfie provides the financial parameters. Nicole ensured we were all fed at Max and Linda ensured the BBQ kept cooking. Thank you to Des for engaging sponsors for the training shirts and Belinda Waddington who runs the Bear Cub program with the age coordinators. To all other committee members and volunteers, thank you for time and contribution.

A thank you also to all the sponsors of the WHFC. Without our sponsors, we would have no training shirts.

The WHFC was able to run an All Abilities and U5 Kick-a-Roos program with approximately 20 participants in each program. I would like to acknowledge the wonderful work Roxanne Chant did in implementing the All Abilities program for the WHFC. We also continued the Mini Roos referee program with approximately 25 referees for the year. Thank you to all involved in these programs, they are very well received within the community.

The most important purchase this year were 3 AED's to ensure all fields WHFC use now have a defibrillator on site. This was made possible in conjunction with a grant from NSW Sport and their support is appreciated.

The other large expense was the ball screen at Max Ruddock between fields 1 & 2 which was made possible with the support of Mark Taylor, State member and the Premiere's office. I would like to thank both for their support.

A thank you to Hills Council and City of Parramatta Council for their assistance with ground hire in another COVID season. I would also like to acknowledge the help of Bob Dwyer (COP Council Member, former Mayor) and the Council staff in assisting with the redevelopment of the Max Ruddock Reserve. Plans for a new clubhouse are currently being drawn up and will be reviewed shortly. Whilst this will disrupt the 2022 season, the benefits for 2023 and forward will be worth the disruption. The club will look to manage these disruptions and keep them to a minimum.

2021 saw a decision for the Winston Hills Sports Club to be dissolved. The WHFC is currently preparing all the documentation required to be incorporated as a stand-alone entity. This will hopefully be completed by end of 2021.

2022 will see a number of changes on the WHFC committee. I would like to acknowledge the following members who will not be returning in 2022 but have done a great job in making the WHFC the club it is today.

- Linda Powell – Volunteer Manager, Canteen Manager, Secretary, Age Coordination
- Des Roberts – Sponsorship Manager, Age Coordinator
- Nicole Edwards – Canteen manager
- Peter and Lou Barr – Secretary and Assistant Secretary

As this will be my last Presidents report, I would like to thank all committee members over the past 6 years who have helped transform the club into the position we are in today. We are a larger and more diverse club with a great culture of inclusion and sportsmanship.

A couple of people to acknowledge: Peter Barr who has been a jack of all trades, Carlos Brito for furthering the development of Juniors within the club and lifting the skill level with his coaching and skills programs, Heidi Juhart for keeping us and the teams in line as Competition Secretary and Bruce Goddard who is the soul of the club. Belinda Waddington has also done a great job with the Bear Cubs to ensure the competition runs smoothly every Saturday morning.

To my wife Hayley, sons Lucas and Nicholas who have also been involved in the background providing support when needed, a big thank you. These positions are not possible without family help.

To the new President and their team, I wish you all the best.

I look forward to celebrating our 50th year in 2022, fingers crossed!!

Treasurer - Alfie Russo

This year proved to be equally challenging to last year. The club continues to maintain a very strong financial position at the end of this financial year. Total income was \$496K which was \$89K more than last year. Canteen and uniform sales were well down on last year as a result of the shortened season. Grants received totalled \$17,300 which was also considerably more than last year and sponsorships totalled \$15,000.

Expenses this year was \$66K more than last year. This included development squad jackets and registration refunds. Our nett profit this year was \$68K which was an increase of \$22K from last year.

All BAS statements have been paid - \$2,700 refund due.

Full copy of financial statements are attached to this report.

Alfie thanked the outgoing committee, in particular Rod and Peter, for their ongoing support this year.

2. Agenda items

Nil

3. Election of Club Officials

The current Committee stood down and Rod Carra declared all positions vacant. He then confirmed the appointment of all uncontested positions as shown below. No positions were contested and no voting was necessary.

Position	Nomination	Elected
President	Garth Jones	Uncontested
Secretary	VACANT	
Vice President	Bruce Goddard	Uncontested
Treasurer	Alfie Russo	Uncontested
Assistant Secretary/Minute taker	VACANT	
Senior Registrar	Rob Loughlin	Uncontested
Junior Registrar	Lee Robert	Uncontested
Competition Secretary	Heidi Juhart	Uncontested
Club Coach	Carlos Brito	Uncontested
Member Protection Officer	Hayley Carra	Uncontested
Marketing/Sponsorship Manager	Des Robert	Uncontested
Referees Coordinator	Jodie Dean	Uncontested
Volunteer Coordinator	VACANT	
Grounds & Facilities Manager	Brett May and Des Robert	Uncontested
Equipment/Uniform Manager	Damien Kelly	Uncontested
Safety & Risk Officer	Chris Fileman	Uncontested
Communications Manager	Michael Burgess	Uncontested
Canteen Manager	VACANT	
Events Manager	VACANT	
Association Delegate	Bruce Goddard	Uncontested
Development Teams Coordinator	Carlos Brito	Uncontested
Senior Coordinator	Chris Fileman	Uncontested
Ladies/Girls Coordinator	Andrew Baxter	Uncontested
Bear Cubs Coordinator	Belinda Waddington	Uncontested
All Abilities Coordinator	Jon Chant / Alana Bain	Uncontested
Junior Coordinator U/9	VACANT	
Junior Coordinator U/9	Belinda Waddington	
Junior Coordinator U/10	VACANT	
Junior Coordinator U/11	Belinda Waddington	
Junior Coordinator U/12	VACANT	
Junior Coordinator U/13	Gareth Pentland	
Junior Coordinator U/14	Michael Burgess	
Junior Coordinator U/15	Kieran Poole	
Junior Coordinator U/16-17	Kareena Best	

General Committee	Helen Molyneux Matthew Dean Kel Sykes Ray Pinto Elise Hamilton Natalie Locke	
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All vacant positions will be advertised on our website and Facebook – suggestion to include Job Descriptions for all vacant roles. Please reach out if you know anyone who may be available/interested to fill one of the positions. Anyone can nominate. Feel free to send in any questions you may have.

4. Election of Life Members

No nominations received this year.

5. General Business

Amendment to Club Constitution:

Following the closure of Winston Hills Sports Club earlier this year, it became necessary for Winston Hills Soccer Club to become a stand-alone club. This will necessitate amendments to the Club’s Constitution. A working committee has been formed to oversee this process and they are currently consulting with solicitors. It is anticipated the transition will be complete by the end of this year.

Point of Sale:

To avoid paying bank fees all year for our EFT machine, we decided to change our point of sale system to the Square technology which would be more cost effective. This change was in the process of being implemented when the Club went into lockdown earlier this year. It is anticipated that we will have the Square technology set up in time for the 2022 season.

The newly elected President, Garth Jones, thanked Rod, Hayley, Peter and Lou-Ann for their efforts over the past 5 years and said he is looking forward to working with the new Committee next year.

Banking arrangements:

Arrangements will be made for the new President, Garth Jones, to be added as a signatory to the Club’s bank account.

In addition, a new Club credit card will be issued to Garth. The credit cards currently held by Rod Carra and Linda Powell will be recalled as soon as possible.

Next AGM: Monday 10th October 2022 at 7pm

Meeting closed at 7.35pm



Balance Sheet

Winston Hills Soccer and Sports Club As at 31 August 2021

31 Aug 2021 31 Aug 2020

Assets

	31 Aug 2021	31 Aug 2020
Bank		
Canteen Account	2,044	1,854
Cash/Chqs at Clubhouse	2,125	2,125
Cheque Account	11,995	80,193
NAB Account 361	374,362	113,518
NAB Account 772	2,150	80
Total Bank	392,676	197,770
Current Assets		
Accounts Receivable	14,069	-
Total Current Assets	14,069	-
Fixed Assets		
Club Assets	15,863	15,863
Total Fixed Assets	15,863	15,863
Total Assets	422,608	213,633

Liabilities

Current Liabilities		
Accounts Payable	141,923	6,813
GST	(12,363)	(18,065)
Rounding	-	-
Shirt Bonds	2,750	2,750
Suspense	(200)	50
Total Current Liabilities	132,110	(8,452)
Total Liabilities	132,110	(8,452)
Net Assets	290,498	222,085

Equity

Current Year Earnings	68,413	46,453
Retained Earnings	222,085	175,632
Total Equity	290,498	222,085

Profit and Loss

Winston Hills Soccer and Sports Club For the year ended 31 August 2021

	2021	2020
Trading Income		
Canteen Sales	32,111.14	1,987.28
Canteen Sales - No2 Account	6,308.62	13,144.72
Golf Day Income	1,295.43	-
Grants	17,330.00	1,000.00
Other Revenue	3,894.72	2,644.09
Photo Commissions	-	1,212.17
Registration Fees - Active Kids	81,904.57	70,363.72
Registration Fees - Direct	323,429.33	294,445.80
Senior Presentation Income	-	3,741.90
Sponsorships	15,909.09	681.82
Sports Club Reimbursements	1,881.82	-
Uniform Sales	11,932.73	18,447.29
Total Trading Income	495,997.45	407,668.79
Cost of Sales		
Cost of Canteen Stock	18,971.42	7,240.12
Cost of Uniforms	19,573.75	36,389.40
Total Cost of Sales	38,545.17	43,629.52
Gross Profit	457,452.28	364,039.27
Operating Expenses		
Advertising & Club Promotions	-	1,627.23
Association Affiliation Fees & Fines	-	1,635.00
Association Registration Fees	262,738.05	218,055.45
Bank Fees	-	35.00
Club Expenses - Equipment	45,404.15	29,937.37
Club Expenses - General	17,790.95	8,707.91
Coaching Expenses	-	1,190.90
Golf Day Expenses	909.09	-
Ground Hire	13,275.70	7,557.60
Ground Maintenance & Line Marking	5,589.58	5,245.89
Junior Presentation Expenses	-	3,104.08
Merchant Fees	680.77	243.39
Other Event and Activity Expenses	-	4,545.46
Premier League Expenses	-	663.37
Referees Fees	3,125.00	483.45
Registration Refunds - Active Kids	1,454.55	1,000.01
Registration Refunds - General	15,785.52	9,414.55
Repairs and Maintenance	90.91	-
Senior Presentation Expenses	-	4,734.09
Sports Club Membership Fees	14,760.00	6,955.00

Profit and Loss | Winston Hills Soccer and Sports Club

Profit and Loss

	2021	2020
Telephone & Internet	2,705.65	2,637.98
Trophies	4,729.35	9,812.65
Total Operating Expenses	389,039.27	317,586.38
Net Profit	68,413.01	46,452.89